

* Based on the availability of results

About our free business list research service

How many business profile lists am I entitled to per request?

The free research service entitles you to one list of 50 business profiles.* If you want to obtain several business lists with more profiles, we offer a fee-based research service that will meet most needs.

Can I benefit from the free business profile list research service more than once? The service includes only one list per customer (established or start-up business).

With the free business list research service, can I access the businesses' contact lists? Contact lists are only available as part of our personalized fee-based service.*

About our fee-based business profile list research service

How much does a profile list cost with your fee-based business list research service?

We don't charge for the lists, we charge for the research time, with the exception of our free research service. The hourly rate is \$75 (plus taxes).

Do you offer a layout service?

We offer a fee-based à la carte layout service, and you must mention your specifications in advance so they are taken into account in the estimated research time. For more details, please discuss this matter with the information specialist.

Do you contact the businesses identified in the search to ensure that they satisfy my request?

Please note that we don't offer this verification service.

How to prepare a research request

Is it possible to schedule an appointment with a member of your team to discuss my research needs?

Yes, you can have a discussion by phone or by email with one of our business information specialists.

Can I access a list of industry NAICS codes?

NAICS codes can be found on the Statistics Canada website.

What key search criteria should be provided to better target businesses?

Geographic criteria such as country, province, state or city, telephone area code, first 3 digits and letters of the postal code; industry criteria with NAICS or <u>SIC code</u>; estimated number of employees; estimated annual sales.

You can also use other criteria: importer/exporter status, the year the business was founded, whether it is a parent company, branch, single establishment, or the business's financial risks.

Question: Is it possible to obtain business profiles for <u>an administrative region</u> of Québec? Yes, this type of search is offered as part of our fee-based research service.

What type of information sources do you use to conduct your research? Do you ever use Google?

We subscribe to several paid directories and we also use free online directories. Since businesses are not required to register in a private directory, we are sometimes required, as a last resort, to use Google for our research.

About the research results

Is the information obtained up to date?

Updating frequency varies depending on the database.

Are the businesses that appear in the business directories legitimate?

Database publishers can't confirm whether a business is legal.

What format is the information available in?

The information is available in Excel or PDF format depending on the source.



For more information on our services, visit <u>https://www.infoentrepreneurs.org/en/</u> or call <u>1-888-576-4444</u>.

Acclr, through its business intelligence service, receives financial support from Canada Economic Development for Quebec Regions and is a member of the Canada Business Network.